

Kenya Climate Smart Agriculture Project  
(KCSAP)  
Office of the County Coordinating unit  
Isiolo County



**EXPRESSION OF INTEREST (EOI): Contract to offer Climate Smart agricultural Services to farmer Groups**

The Kenya Climate Smart Agriculture Project (KCSAP) is a Government of Kenya initiative Supported by the World Bank. The Project Development Objective *“to increase agricultural productivity and build resilience to climate change risks in the targeted smallholder farming and pastoral communities in Kenya, and in the event of an Eligible Crisis or Emergency, to provide immediate and effective response.”*

The Project activities will contribute to these objectives by Up-scaling Climate-Smart Agriculture (CSA) Practices and supporting smallholder farmers to adopt integrated climate-smart Technology, Innovation and Management Practices (TIMPs) and also support investments through a community-driven development approach in smallholder agro-pastoral production systems and in pastoral extensive production systems in the Project area.

The key implementing agents of this project are the Ministry of Agriculture, Livestock, Fisheries and Irrigation (MOALF&I); Kenya Agriculture and Livestock Research Organization (KALRO); Kenya Meteorological Department (KMD); and County Governments in the targeted Counties. Farmers will access services through Producer Groups which are the vehicles for Farmer Empowerment. CSA oriented extension principally embraces sustainable approaches to service delivery. KCSAP will therefore use the value chain approach. As such, services will be offered along specific value chains in the project areas.

To improve accountability, and efficiency, KCSAP will contract qualified service providers (consortia) that has a mix of skills to provide advisory services along the segments of proposed agriculture value chain. Prospective consortia are expected to include; individual professionals from agricultural firms, public extension, private firms,

producer organizations, cooperatives, universities, non-governmental organizations (NGO) as well as faith based organizations (FBO). However, existing reputable organisation(s) with technical and administrative capacity to provide advisory extension services may be considered for service delivery without necessarily teaming up to form consortia.

The Project hereby invites eligible consortia to provide technical advisory services to Farmer/ Producer Groups in Isiolo County within the following project six wards: Oldonyiro, Ngarama, Chari, Cherab, Garba Tulla and Sericho through common interest group approach. The institutions/firms must demonstrate experience in working with smallholder farmers in the provision of CSA services at various levels along specific Agricultural value chains. In addition, they must provide information indicating their qualifications or qualifications of the individuals who will perform the services.

The overall objective of the assignment is to provide farmers with services that enhance increased productivity, increased resilience and reduced greenhouse gases i.e. triple wins in the Four chains in Isiolo county which includes:

1. Red Meat
2. Local Poultry
3. Sorghum
- 4 Green grams

The envisaged interventions will aim at improved yields, sustainable land management, water management, reduced pre and post-harvest, losses, improved quality and incomes, introduce competitiveness within the identified value chains, increase the value of basic production through adoption of CSA TIMPs, use of agro-weather advisories, gender and nutritional mainstreaming, integrating environmental and social safeguards, the introduction of transformation and other value added processes, enhance access to local, national, regional and international markets, improve organizational and management skills of the agro-entrepreneurs and improve the incomes of the small scale farmers through the creation of synergies and net workings for sustainable impacts among other benefits accrued from the engagement with the service providing firm/consortium.

### **Requirements**

The Consortium should provide:

- a) Company Profile including copies of registration certificates, PIN and VAT
- b) Evidence of extensive experience in designing and implementing farmer-based development projects.
- c) Evidence of expertise in capacity building, CSA and Agricultural value chain
- d) Evidence of having relevant participatory skills
- e) Evidence of knowledge on gender, nutrition, social and environmental safeguards mainstreaming in project implementation
- f) Evidence of similar work undertaken in the last 3 years including contacts of references.
- g) CVs of the key personnel in the team proposed to undertake the assignment.
- h) Audited financial accounts for the last 2 years.
- i) A 1 page cover letter for EOI signed by the head of the organization in consortium.

Interested and eligible firms may obtain additional information from the office of the County Project Coordinating Unit (CPCU). Completed Expression of Interest in plain envelopes clearly marked:

“Ref: KCSAP/CPCU/ISIOLO/EOI/VOLI/2018/2020/1” for RED MEAT

“Ref: KCSAP/CPCU/ISIOLO/EOI/VOLI/2018/2020/2” for LOCAL POULTRY

“Ref: KCSAP/CPCU/ISIOLO/EOI/VOLI/2018/2020/3” for SOURGHUM

“Ref: KCSAP/CPCU/ISIOLO/EOI/VOLI/2018/2020/4” for GREEN GRAMS

And addressed to;

County Project Coordinating Unit

**Isiolo County**

**P.O Box 6- 60300**

**ISIOLO**

**These should reach the CPCU Coordinators Office before 11.00am on 6th June, 2019.**

**EOI will be opened on same day starting at 11.00 am CPCU offices at Isiolo and the firms or their representatives will be free to attend the opening.** Request for Proposal documents will thereafter be sent to the successful firms with specific Terms of Reference.